

# HAHLEKETA TRADING



COMPANY PROFILE

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# INTRODUCTION



- ❖ HAHLEKETA Trading is an integrated mid-tier oil and gas company with a strategic vision of becoming South Africa's first black women owned oil and gas company focusing on acquiring and developing upstream and downstream assets.
- ❖ The company's core functions are the sourcing, marketing, supply and distribution of primary raw and refined petroleum products and inland distribution. .
- ❖ A black female-owned and operated business which combines experience, strategic relationships and deep industry knowledge.
- ❖ HAHLEKETA aims to provide reliable and competitively priced hydrocarbon products to our clients.
- ❖ Poised to become the preferred supplier and partner for SOE's, Corporates, Wholesale Traders, Heavy Industries, Mining and Farming sector and a leading Pan-African hydrocarbon trading firm through its highly networked and experienced team.

## Our Partners

Supplier Partner

Refinery Technical Partner

JV Partner (individual project basis)

**AUGUSTUS**  
GLOBAL INVESTMENT

# BUSINESS STRATEGY

## What we are doing

Creating a nucleus of true black competency that will be the largest independent level 1 BEE company in the Oil and gas sector

## Where we are heading

To be a sustainable enterprise that delivers quality and competitively priced petroleum products and services on time to our clients, utilising our strategic network, financing and technical partners to strengthen the supply chain

## Defining success

Sustainable cooperation with suppliers

Independent storage in South Africa and Mozambique initially

To create a Nucleus of Black competency in the oil and gas sector

Secure long term offtake contracts with bankable clients

To contribute to greater social development and prosperity

## Strategic play

Sourcing, procuring and facilitating delivery of Diesel, Jet Fuel, HFO, Petrol & LPG on behalf of our clients.

## Key enablers

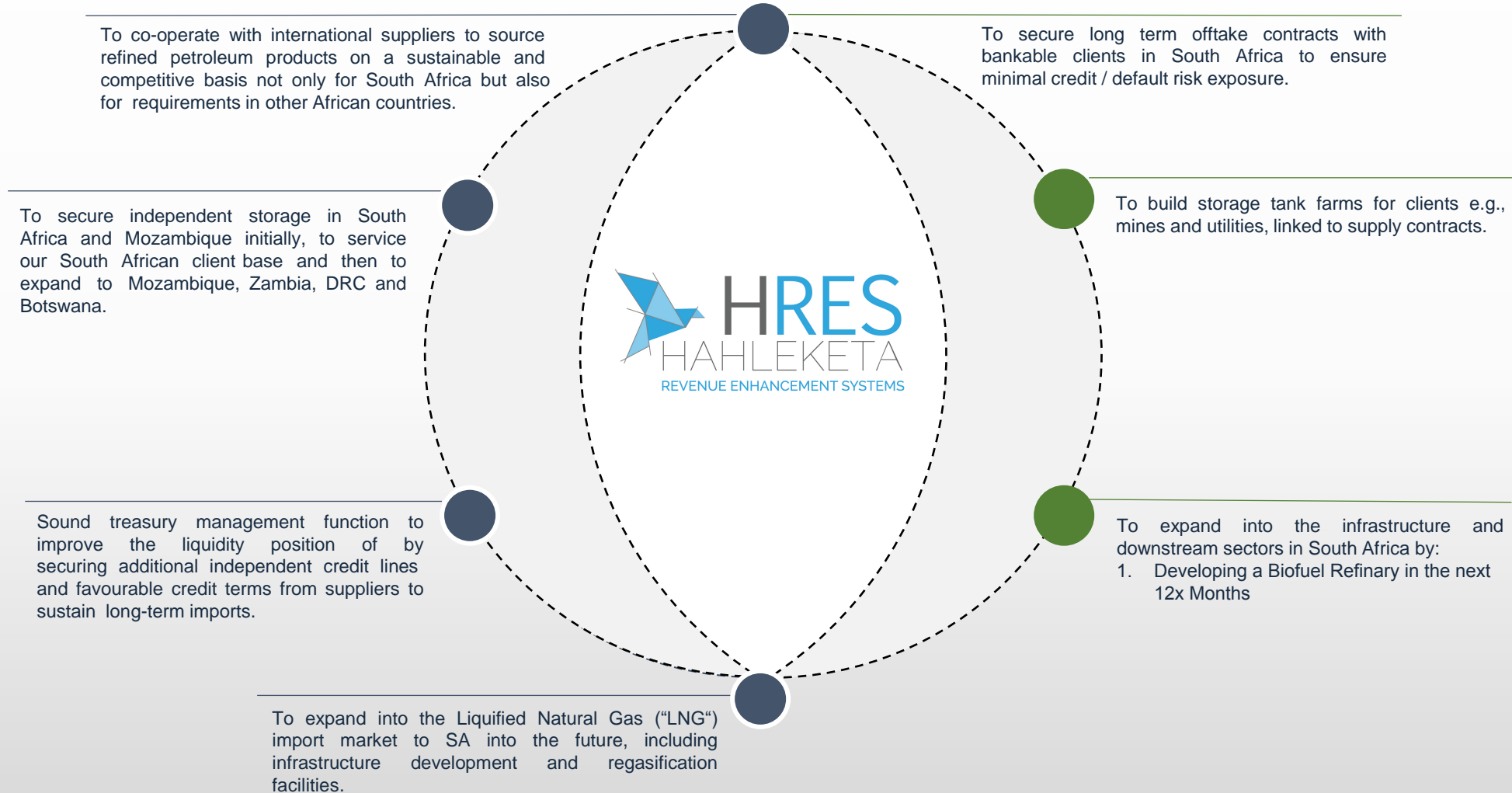
Key Supply Partnership with Augustus Global

Experienced Team

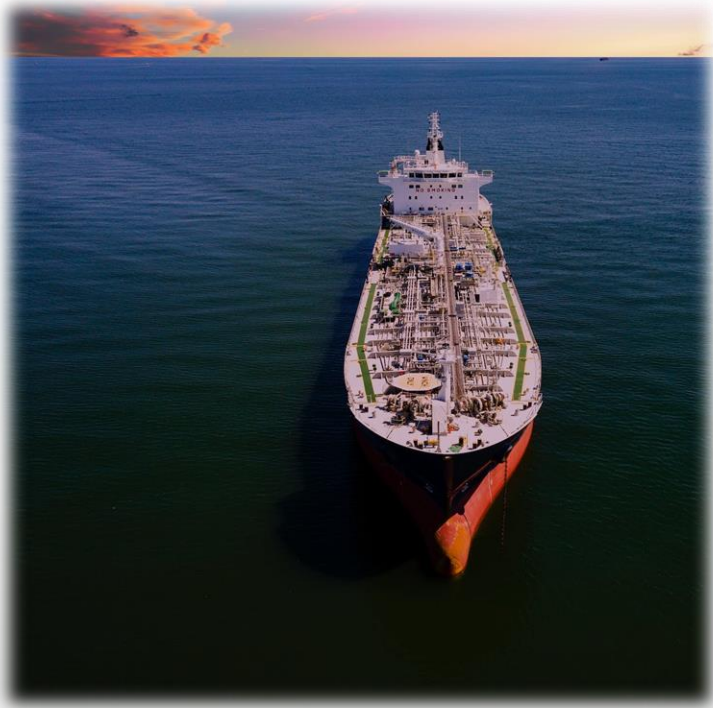
Governance Risk and Compliance

Funding Strategy

# STRATEGIC INTENT



# OUR CAPABILITIES



## IMPORTING

**HAHLEKETA** leverages strategic network to access product from a variety of international refineries at competitive prices. Our cargos are delivered to our clients at their preferred port and at the agreed financing terms.



## SA DISTRIBUTION

**HAHLEKETA** can supply, directly through its irectiionship with the SA Black Bulk Transporters Association, products throughout South Africa whether by pipeline, rail and road, at competitive prices and financing terms.

# INFRASTRUCTURE PROJECTS



## SHIPPING

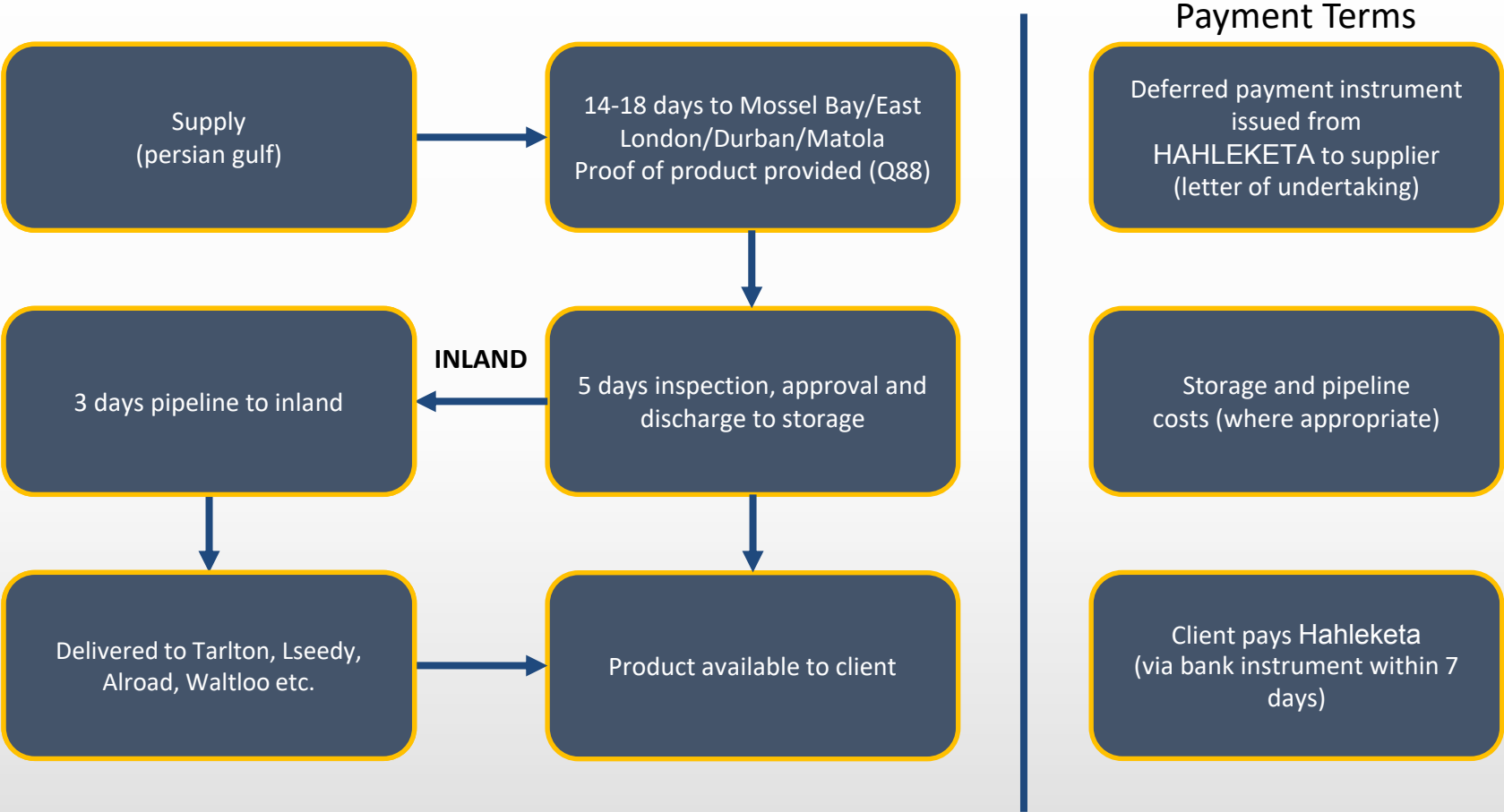
Flying the South African flag is a source of national pride and achievement. **we** sees to acquire and register vessels, together with partners, to build a dedicated maritime fuels transportation operation to better serve the sub-Saharan market, providing better availability, cost consistency and reliability for the African market



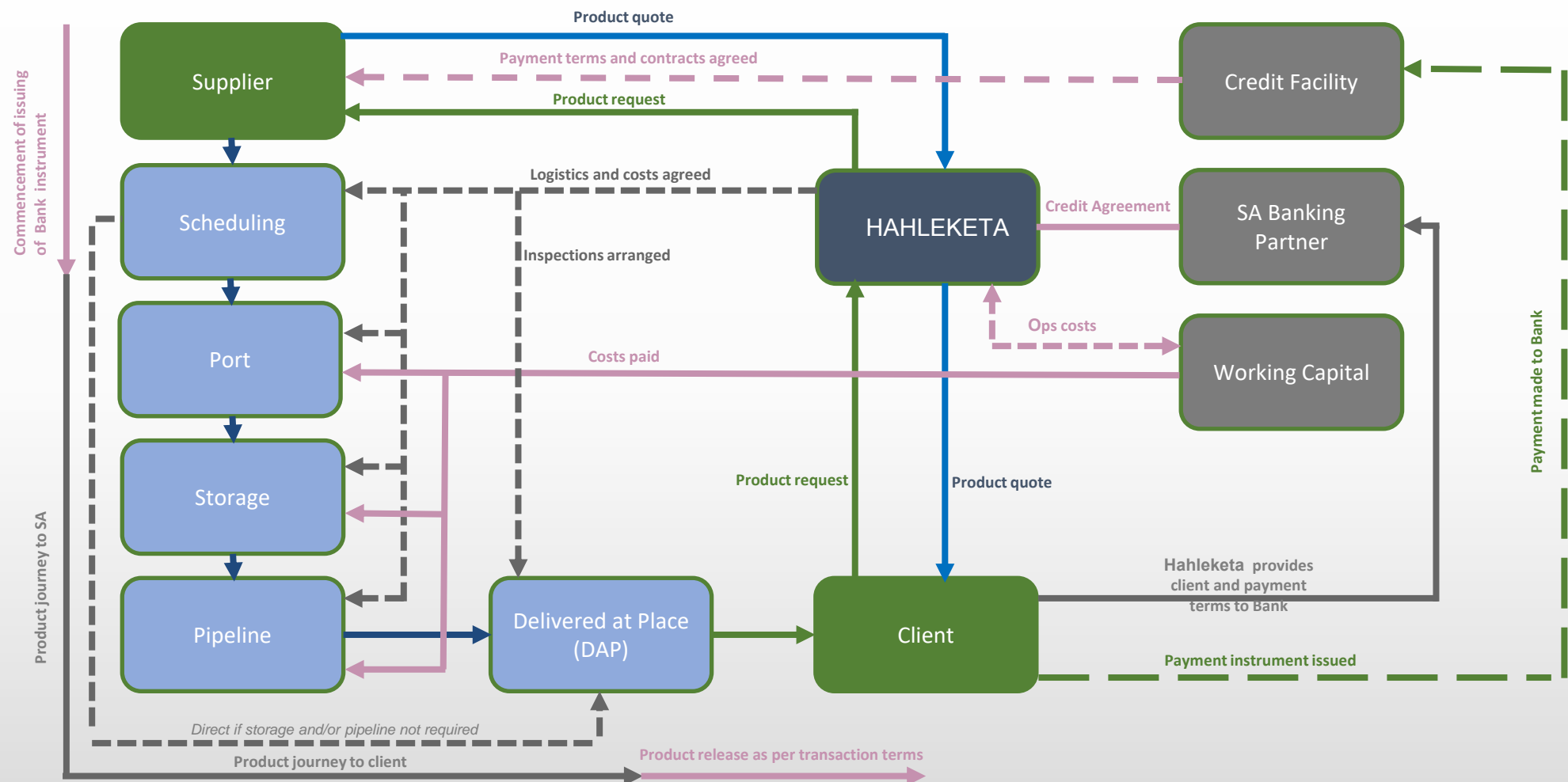
## REFINERY

**HAHLEKETA** is in the feasibility and analysis stage of its critical **Biofuel** infrastructure project, together with its partners, to commence the commissioning modern modular refineries to meet both the demand and future emission standards.

# SUMMARY OF IMPORT PROCESS FLOW AND FLOW OF FUNDS



# DETAILED IMPORT PROCESS FLOW





# OUR PRODUCTS – OUR CLIENTS



## OUR PRODUCTS:

- Automotive Gasoil (Diesel)
- Gasoline (ULP 95, ULP 93)
- Liquid Petroleum Gas (LPG)
- Heavy Fuel Oil (HFO)
- Kerosene (DPK – Jet Fuel)



## OUR CLIENTS:

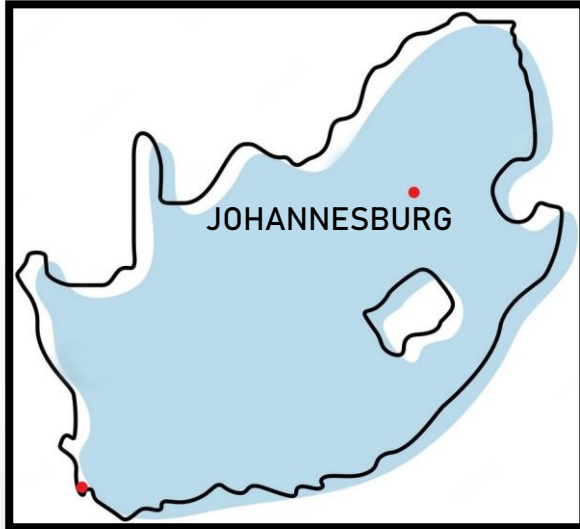
- Parastatals
- Petroleum conglomerates

HAHLEKETA



# CONTACT US

## Strategic Office Locations



## Corporate Head Office

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# THANK YOU